The Love’s Family of Companies Related to the Transportation Industry.

- Founded 1964, headquarters in Oklahoma City
- 470 travel stops in 41 states, 22k employees
- 24-hour access to fuel, restaurant offerings, convenience store products
- Network of hotels and storage locations

- Headquartered with Love’s in Oklahoma City
- 765 trucks – fueled by Renewable Natural Gas, biodiesel, renewable diesel
- Delivery of fuel and other products to Love’s stores nationwide

- Headquartered in Houston, offices in Phoenix and OKC as well
- Commodity supply, trading, and logistics
- Supply Love’s with gasoline, diesel, ethanol, DEF, biodiesel, renewable diesel
- Extensive experience in RFS and LCFS renewable fuel programs

- Headquartered in Houston
- Alternative fuels service provider: CNG, Hydrogen and EV Charging
- Design/Build, Operations & Maintenance, Retail Fuel Supply, Renewable Natural Gas
- 20+ years experience in alternative fuels space
- On-site power generation, Solar Installation and Energy Storage Solutions

- Headquartered in Oklahoma City
- Quick lube, inspection, and preventative maintenance services to heavy-duty trucks
- 52 nationwide service stations and 25+ years experience
Love’s and Speedco locations.
Fleet Considerations

- Why alternative fuels?
- Operations- RTB, Municipal, OTR, Refuse
- Vehicle Lifecycle
- Total Cost of Ownership
- How do we measure economic impacts?
  - Environmental impacts?
- Peers that have went before us?
- Which fuel(s) make the most sense?
One Partner, Any Fuel

It really can be that simple.

Through our Love’s Family of Companies, Trillium can supply your station with any clean fuel as your fleet’s needs evolve and grow.

Trillium works with customers to identify the clean fuel and power supply sources that work best for their fuel station – balancing cost, reliability, deployment timelines, sustainability goals, location, and scale.
Customer-Centered Approach to Fueling

Trillium can partner with you at any stage of your station development to help you maximize efficiency, cost savings, and operating performance.

Our 24/7 service model has helped us achieve the highest customer satisfaction in the industry and 99.9% uptime for our stations.
Introducing **PowerUP** by Trillium

Our customizable power portfolio enables fleet charging on your terms.

- Lowest Delivered Electricity Cost
- Predictable Pricing
- Unmatched Reliability
- Complete Charging Flexibility
- No Required CapEx
- Ability to Quickly Scale
P3 Model

- Project Delivery
- Financing
- Public-Private Partnership (P3)
- Lifecycle Costing
- Performance
- Risk Sharing
PennDOT P3

- 20 year project- 29 CNG stations
- Provides 190M gallons of fuel for 1600 buses
- $84.5M in capital
- Guaranteed revenue from public fueling
PennDOT P3

- Estimated savings of $46M by using P3 procurement
- Project pays for itself though fuel savings

Miami Dade P3

- Aging bus system required investments in buses and facilities
- Two CNG transit stations with 300+ buses ~$200M
- Performance-based contract for fuel
- Royalty stream on public fueling for County
- 10 year O&M term
City of Naperville P3

• City land lease
• Refuse contract partner specified CNG
• Retail station for all local/regional fleets
• Expedited permitting and support from City
Know Your Resources

- **Alternative Fuels Data Center**
- Local Clean Cities Coalition
- State Economic Development Office
- Consultants/Vendors

### Fuels & Vehicles

- Biodiesel
- Electricity
- Ethanol
- Hydrogen
- Natural Gas
- Propane
Let’s Talk!

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